

THE SELLER'S ROADMAP

INSPECTION

The buyer will usually perform a physical inspection of the home. They may even ask you to make certain repairs. Your agent will explain all of your options regarding the inspection.

STRATEGIC PLANNING

It's important to review the market analysis and consider your home price objectively.



CHOOSING AN OFFER
Your agent will present each offer for consideration. You will have the opportunity to either accept or counter any offer based on its merits.

SHOWINGS
Preparing your home for a successful showing will make a positive impression on potential buyers.

