



BUYER QUESTIONNAIRE

BUYER DETAILS

Date: _____

Buyer 1 Name: _____

Phone Number: _____

Email Address: _____

Buyer 2 Name: _____

Phone Number: _____

Email Address: _____

Are you working with or have a signed agreement with a REALTOR®? ☐ Yes ☐ No

If yes, who? _____

PLANS & MOTIVATION

Have you owned property in the past? ☐ Yes ☐ No _____

If yes, how long ago / where? _____

What is your motivation to purchase? _____

Do you have a property you need to sell before purchasing? ☐ Yes ☐ No

If yes, details: _____

Are you currently in a lease agreement? ☐ Yes ☐ No

If yes, details: _____

How soon do you want to purchase? _____

FINANCING

Do you have a preferred lender? ☐ Yes ☐ No

If yes, who? _____

If no, would you like a referral? ☐ Yes ☐ No

Have you had a pre-approval in the last 30 days? ☐ Yes ☐ No

If yes, through who? _____

What kind of down payment are you planning on? _____



What is your maximum purchase amount? _____

Are you a Veteran? ☐ Yes ☐ No

PROPERTY DETAILS

What type of property are you looking for?

☐ Residential – Owner Occupied ☐ Residential – Rental

☐ Duplex ☐ Tri-Plex/4-Plex ☐ Commercial ☐ Land

☐ Other: _____

What cities, towns, counties, part of town are you interested in?

School District(s): _____

Size Preferences:

Bedrooms: _____ Bathrooms: _____ Sq Ft: _____ Garage: _____

What style of home would you prefer? _____

Features:

of Bedrooms _____

of Bathrooms _____

Square Footage _____

Garage ☐ Yes ☐ No ☐ Either

Garage Size _____

Age _____

Formal Dining Room ☐ Yes ☐ No ☐ Either

Stairs ☐ Yes ☐ No ☐ Either

Master Bedroom ☐ Yes ☐ No ☐ Either

Master Bathroom ☐ Yes ☐ No ☐ Either

Other Features: _____

Home Office ☐ Yes ☐ No ☐ Either

Basement ☐ Yes ☐ No ☐ Either

Formal Dining Room ☐ Yes ☐ No ☐ Either

Fireplace ☐ Yes ☐ No ☐ Either

Patio/Deck ☐ Yes ☐ No ☐ Either

Yard Size _____

Fenced Yard ☐ Yes ☐ No ☐ Either

New Construction ☐ Yes ☐ No ☐ Either

Fixer Upper ☐ Yes ☐ No ☐ Either



Do you have pets? ☐ Yes ☐ No Details: _____

Do you have kids? ☐ Yes ☐ No Details: _____

Notes: _____

AGENT INFORMATION

How did you hear about me? _____

Are you interviewing any other REALTORS®? ☐ Yes ☐ No

If yes, who: _____

What are you looking for in a REALTOR®? _____

NEXT STEPS

☐ Lender Referral _____

☐ Property Search _____

☐ Set Up Showings _____

☐ Follow Up Call _____

☐ Add to CRM _____